

The Health Connection

HMSC Updates

◆ Good News!

The Bayer A1c product line has been purchased by Polymer Technology Systems, Inc. We are working on getting the distribution channel set up, and the product re-launch is scheduled for April 2014. We have enough Bayer product on hand to meet current demand until then, so there should not be a disruption in product delivery.

- ◆ HMSC has discontinued the sale of our Latex and Vinyl gloves, which have been replaced with the new Nitrile gloves.

Free Give-Away

1 box of Powder-Free, Latex-Free Textured Nitrile Gloves (S, M, or L)

Call with Coupon Code
101GLV
to Receive your Free Product
(Limit 1 per Customer)

Jan * Feb * March
2014

Healthy Outlook Leads to Better Business Performance

Companies who encourage the health and well-being of their employees have a competitive advantage in the marketplace. Study results consistently indicate that businesses who invest in employee wellness programs cut costs and improve productivity in the workforce. Health insurance claims decrease and absentee rates go down.

Regular employee health screenings for Cholesterol, A1c, TSH, and PSA levels provide the employee with valuable information, which is an important first step towards prevention. In addition to creating better awareness, companies can also provide their staff with wellness and incentive programs designed to encourage employees to eat



healthier, exercise more frequently, quit smoking, and to focus on ways to better handle their stress. Americans spend a lot of time at work. If employers make it convenient for staff to have healthy food options during breaks or to take a walk during lunch, it benefits both the employee and the employer.

Employers who make an investment into the health and wellness of their workers can reduce health risks and alleviate complications of chronic illness and are sure to see an impact on healthcare costs, performance and productivity, creating a greater value for their investors.

HemoPoint H2 Measures Up to Laboratory Standards

The Alere HemoPoint H2 System provides a quick, precise measurement of a patient's hemoglobin level with an 8uL blood sample collected using a microcuvette. Results are available in under 1 minute. In a recent clinical study, the

Alere Hemopoint H2 test was compared with hemoglobin measured using hematology analyzers that are used routinely in commercial, hospital, and physician office laboratories. The Alere HemoPoint H2 results were highly correlat-

ed ($r > 0.98$) with 4 different laboratory analyzers at 4 different testing sites. The Alere HemoPoint H2 System enables rapid hemoglobin measurements that are equivalent to values obtained using routine laboratory methods.

Product Highlight

The Alere HemoPoint H2 delivers a rapid, quantitative measurement of hemoglobin (Hgb) in a professional point-of-care setting.

- ◆ **Accurate**— Offer's precise results and a calculated hematocrit level in under 1 minute.
- ◆ **User-Friendly**— Features an easy-to-read touch screen, rapid memory recall of up to 4000 results, and an alert function for test results falling outside user-defined ranges.
- ◆ **Portable**—Weighs only 1.3 pounds and contains a rechargeable battery (capable of up to 100 hours per full charge).
- ◆ **Certified**—CLIA Waived and FDA Approved

Alere HemoPoint H2 Photometer includes...

Photometer	Optics Cleaning Kit
User's Manual	Control Cuvette



5% DISCOUNT
ON ALL ALERE HEMOPOINT H2 PRODUCTS
COUPON CODE: H21Q2014
VALID JANUARY—MARCH 2014

Health Management Systems, Corp.

6913 K Avenue, Suite 304
Plano, TX 75074

Phone: (888) 300-4672
Fax: (800) 944-6860
E-mail: hmsc@hmscweb.com

Find us on the Web at
www.hmscweborder.com

Health Management Systems, Corp. was established in June of 1996 to build a network of Independent Screening Companies who would service the preventative health testing needs of the general public. Over the years, our customer base has grown to include Hospitals, Health Departments, Pharmacies, Physicians, Universities, Military bases, Clinics, Corporate Wellness Centers, and a broad range of Independent Screening Companies.

We at HMSC are dedicated to providing a wide range of preventative health testing products with high quality and low cost for our customers.

Cardiac Risk Increases as Temperatures Decrease

Researchers are finding that cold temperatures can take a heavy toll on your heart. The rate of heart attacks rises dramatically in the winter when compared with summer. People with existing heart problems are at significant risk, but even healthy individuals should take precautions. Exposure to cold temperatures stimulates cold receptors in the skin and sympathetic nervous system, leading to an increase in catecholamine levels. This causes an increase in platelet aggregation and blood viscosity which promotes thrombosis and clot formation. Frigid temperatures also



cause blood vessel constriction reducing blood flow to the heart and an increase in blood pressure. These factors put significant strain on the cardiovascular system, ultimately leading to heart failure. There are ways to protect yourself.

Know your risk, get your cholesterol checked; dress warmly, wear light layers; warm up before participating in strenuous activities such as shoveling snow; avoid stress, especially during the holidays; and stay well in the cold season, get your flu shot.

Did You Know...

Health Management Systems offers LDX Equipment Placement and Rental Programs for our customers?

- ◆ **Free LDX Loaner Program - 15 to 90 Days**
- ◆ **Free LDX Reagent Rental Program - 1 Year**
- ◆ **Free LDX System Placement Program - 2 Years**

Each program is designed to provide additional testing equipment according to your screening needs without requiring the use of your capital budget.

For More Information or to Reserve your LDX Loaners today, please call our Office at (888) 300-4672